



# ...WINTER SAFETY MANAGEMENT for the **MINISTRY OF DEFENCE**

with **JOHNSON CONTROLS**

## PROBLEM IDENTIFIED

Johnson Controls are the commercial partner of S.T.B. Services, an in-house contractor for the Ministry of Defence. Together they provide facilities management to TNB Garrison area which includes Headquarters 43 Wessex Brigade.

During the winter months, the army are required to protect their designated areas from seasonal weather conditions, such as frost, snow and ice - a highly labour intensive and time consuming task which often resulted in some areas being accidentally overlooked, which was a safety risk.

## THE SOLUTION

A Glasdon representative visited various sites with the Account Manager of Johnson Controls - Mr. Colin Old, and demonstrated several products that would help to increase efficiency and reduce risk to personnel.

Cruiser Turbocast 300™ was chosen as the ideal solution for gritting the car parks quickly and efficiently, due to its wide spreading action. Its suitability for use in pedestrian areas where vehicular access is limited was also a deciding factor.

Nestor™ grit/salt storage containers were selected as an ideal solution for storing gritting material in accessible locations all year round.

## RESULTING BENEFITS

The Cruiser Turbocast 300 can be handled with ease. In addition, its extra-wide spreading width means a large area can be covered quickly with minimum passes - enabling a quick and effective operation. Its unique slim design and range of settings, allow accurate and controlled spreading, making the Cruiser Turbocast 300 ideal for footpaths and pedestrian areas.

The army have placed the Nestor grit/salt containers strategically around their grounds, enabling operators to go from "bin to bin", rather than refilling the Cruisers at a central location - saving valuable time.

The army intend to trial the Cruiser Turbocast 300 around a number of principal sites. If successful, recommendations will be made to all other senior divisional HQs throughout the U.K.

## WHAT THE CUSTOMER SAYS

**Mr Colin Old, Account Manager for Johnson Controls said...**

Johnson Controls, with the support of Glasdon, have been able to provide a total solution to the client's problem.

**A spokesperson for the army commented...**

The Cruiser Turbocast 300™ has proved to be a highly effective piece of equipment.

**The Facilities Management Director of S.T.B. Support Services, Mr Tim Douglas stated...**

Cruiser Turbocast 300 works very efficiently. The adjustable spread rate provides the flexibility we need to grit small pathways and main pedestrian routes. Ease of maintenance and high visibility add value.



**CRUISER TURBOCAST 300™**



**NESTOR™**



**Glasdon**

Glasdon U.K. Limited  
Preston New Road  
BLACKPOOL  
Lancashire  
FY4 4UL

Tel: (01253) 600410  
Fax: (01253) 792558  
e-mail: sales@glasdon-uk.co.uk  
web: www.glasdon.com